

MOSTAFA GAMAL

Solar System Engineer

PROFESSIONAL SUMMARY

Hardworking and driven sales management professional equipped to revitalize sales operations and align procedures to maximize profits and client acquisition.

Successful at improving sales procedures to streamline and strengthen processes Multifaceted leader with analytical and diligent approach to building and leading strong teams.

CONTACT

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ADDRESS: Mariouteya-Faisal-Giza-Egypt

PERSONAL DATA

Date of Birth: 27/7/1991 Marital Status: Married

EDUCATION

<u>Bachelor of Agricultural Engineering - Alexandria University</u> (2008 – 2012)

Graduation Project (Work Photovoltaic system to generate electricity using solar modules)

CERTIFICATIONS

- Solar Modules & Renewable Energy course from Egyptian American center, certified by American University and Ain shams University 2015
- General Diploma in English from the Britannia college 2013
- (AutoCAD 2010) of the Syndicate of Engineers in Beheira 2012
- Certificate of experience (Surveying works) from the Arab Contractors Company 2011
- ICDL course from the University of Alexandria certified by UNESCO 2011

WORK EXPERIENCE

Otak Trading & Contracting

Senior Sales Engineer - Solar Energy Department (December 2022/Current)

Onerasystems

Section Head of Sales & Tenders Department in Solar Energy Systems (Jul 2016/December 2022)

Minar Engineering Company

Sales Engineer in the field of production of Charcoal kilns and equipment recycling agricultural wastes (May 2015/Jun 2016)

Techno Green Company Agricultural Projects

Sales Engineer in Irrigation sector (Feb 2015/May 2015)

SKILLS & SOFTWARE

- Sales processes & Order management (Very Good)
- Business development and planning (<u>Good</u>)
- Ability to work under pressure (<u>Very Good</u>)
- Work in a teamwork (<u>Very Good</u>)
- Communication and negotiation skills (<u>Very Good</u>)
- MS office (<u>Very Good</u>)
- Photoshop and montage programs (<u>Good</u>)
- Operation and maintenance of computers Hardware/Software (<u>Good</u>)